

SOLUTIONS

BUSINESS VALUATIONS

Reduce your risks, generate new advisory fee revenue by advising your clients on how to grow the value of their business

The demand for business valuations is growing rapidly as business owners seek professional advice on how to protect, grow and maximise the value of their business at time of sale/retirement. Take advantage of these opportunities by subscribing to Bstar's Business Valuation Tool.

Bstar's Business Valuation Tool is unique. It uses a **patented algorithm** that scientifically determines the profit multiple or capitalisation rate when valuing a business. It applies when valuing businesses on the capitalisation of profit methodology.

The Business Valuation Tool and benchmarking information are integral components of Bstar's **Alliance Partner Program**, and Alliance Partners utilise the Tool to provide advice to clients during all stages of their business lifecycle:

- Due Diligence
- Funding
- viba Advisory Services
- Planning for Sale
- Boards of Advice
- Succession and Estate Planning
- Asset Protection
- Buy-Sell Insurance
- Disputes/Relationship Breakdowns

Bstar Alliance Partners are able to generate different business value assessment reports - desktop, indicative, and formal. All reports are APES 225 compliant. The Tools special features include:

- live industry valuation benchmarks displayed as you enter data;
- 'what if' calculations to highlight the potential for value improvement;
- business re-valuation functionalities for Board of Advice/CFO services;
- an upcoming predictive algorithm that will show your clients what they need to do to become a benchmark performing business.

Easy to use, time efficient, reduced risks, 4,000+ benchmarks and growing!



Assessments

A set of comprehensive risk and value driver questionnaires that measure the impact qualitative value drivers have on the Business Capitalisation Rate/Value.



Calculator

Import data directly from cloud based technologies, reconcile your profit online and automated reporting enabling you to spend more time on strategic advice.



Benchmarks

The most accurate, real time industry benchmarks to validate your profit, cap rate and value calculations and identify future value improvement opportunities.

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*Bstar's Business Valuation Tool has received patent approval within Australia.
Australian Patent Number: 2007203047.*



GROWING OR GOING?®