



On target...

“Our firm has been grappling with Succession for a few years. Finally through the use of the *Business Capitalisation Rate Calculator*, we are able to reach uniform agreement as to the value of our business, which then provided the base to implement our Succession Plan. The “Calculator” applies logic in its determination of a multiple to apply to our Maintainable Earnings Calculation. Having used it ourselves we can utilise it across our client base with confidence.”

Ian Sweet

Director of Business Services (Davidsons Accountants)

Geelong, VIC



GROWING OR GOING?®