



## Business Valuation Specialist

*'We can provide business valuations across any industry sector!'*

Our unique valuation model accurately values a business by assessing the following:

- The strength of the business' various value drivers
- The exposure the business has to its various risks
- The ability of the business to access its surplus cash
- Other 'external' factors such as interest rates and tax rates

We do not simply use **"Industry averages"** or **"gut feeling"** to determine our valuation parameters.

Not only do we provide current business valuations for business owners, we can also quantify how you can increase the value of your business.

Eg. We can demonstrate to a business owner how a 12% increase in profits can result in a 33% increase in business value.

### Use it to assist

- Buyers – am I paying too much?
- Sellers – will I get what I expect or need?
- Relationship breakdowns
- Ownership changes or disputes
- Succession and estate planning Insurance

### Where to from here?

Request a consultation with one of our Valuation Specialists.

### Methodology

The Calculator uses 2 underlying assumptions:

1. Capitalisation of profit methodology applies
2. The business must generate sufficient profits after tax to return investment funds to an owner/investor over a defined period of time.

*Our valuation model is patented, has been tested in the Supreme Court, complies with relevant accounting standards and has been endorsed by major banks and financial institutions/groups.*

For more information Contact:-

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